

Message Text

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14

ORIGIN COME-00

INFO OCT-01 NEA-05 ADP-00 EB-05 CIAE-00 INR-10 NSAE-00

RSC-01 /022 R

66651

DRAFTED BY:COM/BIC/OED/MEPD:JN RANDOLPH

APPROVED BY:EB/OCA/REP:LAKLIEFORTH

COM/BIC/OED/MEPD:J HEAGEN

COM/BIC/OED/MEPD:JM SANDS(DIR

COM/OIM:NESA:R LOUGHLIN(DFT)

STATE/NEA/ARP:F DICKMAN(SUB)

----- 114385

R 312048Z AUG 73

FM SECSTATE WASHDC

TO AMEMBASSY JIDDA

INFO AMEMBASSY BEIRUT

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E.O. 11652: N/A DECONTROLLED FOLLOWING 9/1/74

TAGS: BMEP, SA

SUBJ: MAJOR PROJECTS: NEW JIDDA AIRPORT CONTRACT

REF: A) JIDDA 3645 B) BEIRUT 10199

1. BOTH BROWN AND ROOT AND MORRISON KNUDSEN NOTE INTENDING BID ON AIRPORT CONTACT. BROWN AND ROOT MAY SUBMIT ALTERNATE PROPOSAL NOT CONFORMING TO TENDER SPECS. UNDERSTAND PER YOUR 721 ZACHARY NOT PREQUALIFIED TO BID ON ITS OWN DUE TO ANNUAL TURNOVER LESS THAN \$240 MILLION.

2. FACTORS DESCRIBED PARA #3 REF A DISCUSSED WITH BROWN AND ROOT, WHICH SAYS FIXED COST CONTRACT AND DETAILED SPECIFICATIONS REASONS NOT SUBMITTING BID. BROWN AND ROOT STILL ATTEMPTING CONTACT CIVAIR DG MAHDI IN EFFORT SEEK APPROVAL SUBMIT ALTERNATE PROPOSAL. ACCORDING TO BROWN AND ROOT, CURRENT TENDER SPECS REVISED OR AMENDED FROM THOSE
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DRAWN UP BY AIRWAYS ENGINEERING AND SO DETAILED AND

UNREASONABLE THAT QTE BID MUST INCLUDE PRICE FOR EACH
ASHTRAY UNQTE. SAID DEADLINE EXTENSION WOULD BE OF LITTLE
USE BECAUSE IT WOULD TAKE BROWN AND ROOT AT LEAST FOUR OR
FIVE ADDITIONAL MONTHS TO COMPLIE BID ON CURRENT SPECS.
IF ALTERNATE PROPOSAL ACCEPTABLE, BROWN AND ROOT COULT MEET
CURRENT DEADLINE.

3. MORRISON KNUDSEN NOT PREPARING BID BECAUSE NUMBER
PROJECTS CURRENT BACKLOGGED.

4. UNABLE CONTACT UNTIL AFTER LABOR DAY ZACHARY VICE
PRESIDENT WILDER. WOULD APPRECIATE EMBASSY ASSESSMENT ON
WHETHER ZACHARY WOULD BE ALLOWED BID ON ITS OWN IN VIEW OF
PREQUALIFICATION REQUIREMENTS OUTLINED JIDDA 721. OTHER
POSSIBILITY IS ZACHARY COMBINING WITH ANOTHER CONSTRUCTION
FIRM IN SUBMITTING BID, HOWEVER THIS ALSO MAY BE PRECLUDED
BY PREQUALIFICATION REQUIREMENTS AND TIME CONSTRAINTS.
EMBASSY COMMENTS REQUESTED. ROGERS

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Disposition Authority: morefirh
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